

e-MDs Client Server Pricing

Contact:	
Name:	Chuck Dorin
Phone:	804-276-6456, ext. 204
email:	cdoring@sydian.com
# of years in business: current brand	13 years
Product	e-MDs Solution Series 6.3
Version (2007 CCHIT minimum)	2008
Business Model	Client Server
Average time of implementation	6-8 weeks
System Features (all electronic)	
Order Entry (lab/radiology)	Yes
e-Prescribing	Yes
System Reporting on Pt Data	Yes
Results Reporting from lab/rad	Yes
Patient Portal	Yes
CLIENT SERVER PRICING	
Software	\$4,045.50 per provider (Reg. \$4,495)
Licensing (per MD, DO, NP, PA)	
<i>Renewal required?</i>	Yes
<i>Frequency?</i>	Annually
<i># of staff included</i>	
EHR Template Customization	Included
Training	\$1,350 per day (regular \$1,500)
<i>Trainer</i>	Included
<i>Implementation</i>	Included
Practice Management Interface	Included if using e-MDs PM; \$5,000/interface-other PMs w/\$1,000 yr. main. fee
e-Prescribing Interface Setup	\$495
<i>e-Prescribing Ongoing</i>	Included
Lab Interface Setup	Covered by Lab
<i>Lab Ongoing</i>	\$600 per interface, per year
Radiology Interface Setup	\$3,000
<i>Radiology Ongoing</i>	\$600 per interface, per year
Support	\$1,500 per provider, per year (Reg. \$1,800)
<i>Frequency?</i>	Annually
<i>Support provided via:</i>	Phone / email
Maintenance	Included
Upgrades	\$741.68 per provider, per year
<i>Training for upgrades?</i>	Yes
Hardware & Peripherals	
<i>Server</i>	\$6,805.95
<i>Workstation</i>	\$735
<i>Monitor</i>	\$199
<i>Other (please specify)</i>	
Demographics Conversion	\$3,000
Other 3rd party products	\$115 SQL 2008-workstation license; \$375-insurance eligibility; \$495 set-up &
	\$300 per provider per year-formularies

List any and all other costs associated for your product:

\$250 Annual Update & Upgrade fee per approved Clearinghouse - billed in year 2
\$600 Annual Update & Upgrade fee per lab interface - lab company pays for year 1
\$900 per year, per provider for Patient Portal, \$495 Pt Portal set-up fee (per location)
\$250 SureScripts set-up; Custom Crystal Reports - depends on report content
Additional Training: \$100/hour for online training; \$1,500 per day for on-site training

List any other unique features for your product:

Nested templates, fast forms (ROS questionnaire - information scanned directly into ROS note), document management software (DocMan - allows for the rapid scanning of paper documents, the importing of electronic files/images of any type, and serves as a central repository of all external patient information); TaskMan - ability to assign and track tasks; Tracking Board; Code Linker; Scriptwriter (drug database developed by e-MDs pharmacist team); multiple documentation methods (point/click, handwriting, free-text typing, and dictation).

